



FY2012 Presentation

Note: The following is an English translation of the original Japanese version, prepared for the convenience of non-Japanese speakers concerned. In case of any discrepancy between this translation and the Japanese original, the latter shall prevail.

(¥: million)

	FY12	Y.O.Y	FY13 Plan	Y.O.Y
Sales	304,652	▲ 10.9%	315,000	+3.4%
(11/9 Revised Forecast)	(308,000)	—	—	—
Operating Income	6,352	▲ 80.6%	14,000	+120.4%
(11/9 Revised Forecast)	(-3,000)	—	—	—
Ordinary Income	7,286	▲ 72.8%	14,500	+99.0%
(11/9 Revised Forecast)	(-5,300)	—	—	—
Net Income	-16,106	—	10,000	—
(11/9 Revised Forecast)	(-18,000)	—	—	—
EBITDA	42,267	▲ 39.6%	60,200	+42.4%
(11/9 Revised Forecast)	(35,000)	—	—	—

FY12

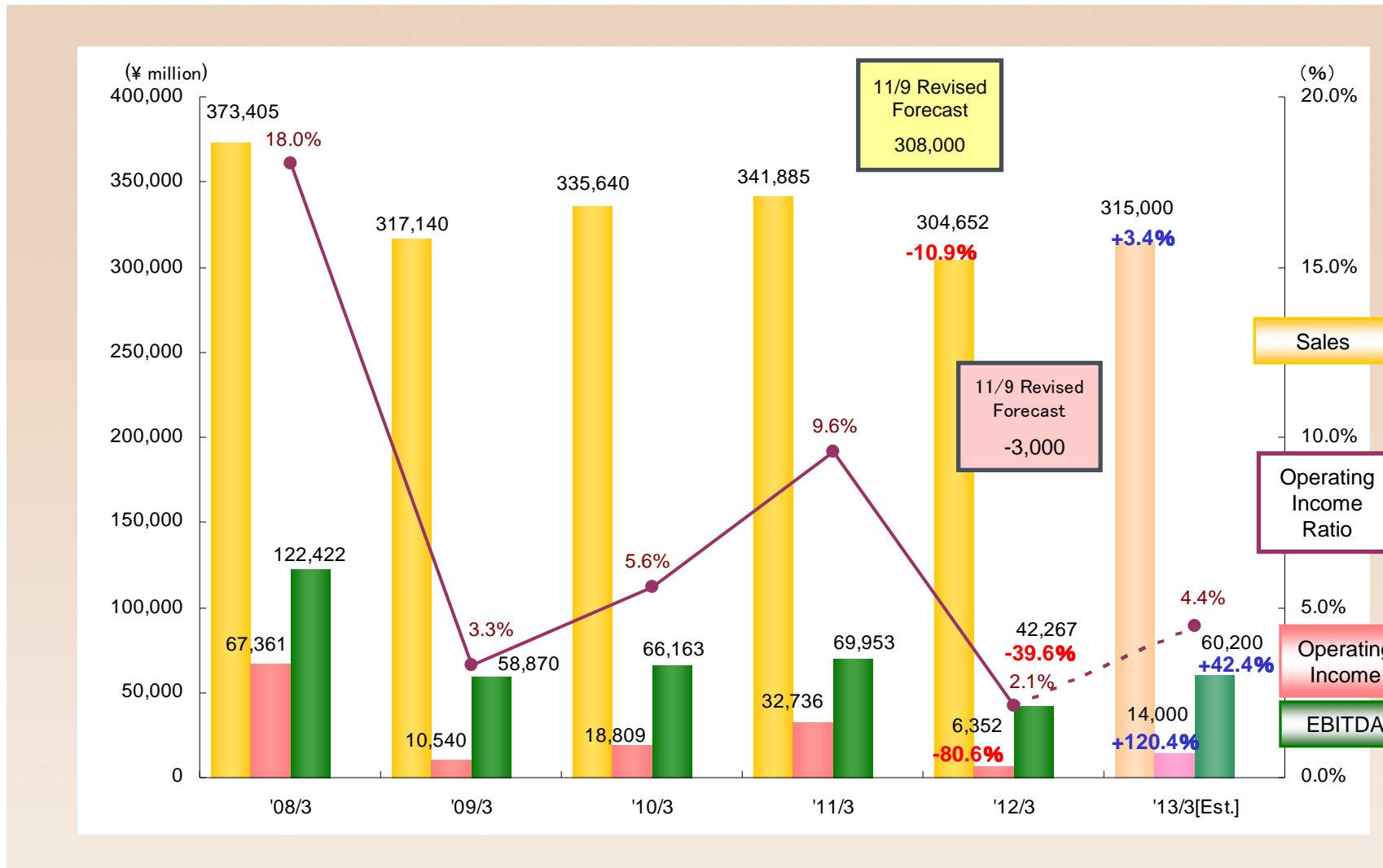
	Japan	Overseas			Total	
		Total	Asia	Americas		Europe
ICs	▲11.2%	▲18.5%	▲17.5%	▲23.9%	▲32.2%	▲15.6%
Discrete Semiconductor Devices	▲1.2%	▲12.2%	▲12.2%	▲16.9%	▲7.8%	▲8.5%
Others	+24.0%	▲8.9%	▲7.6%	▲21.6%	▲11.3%	▲0.0%
Total	▲4.1%	▲14.7%	▲14.0%	▲21.5%	▲16.2%	▲10.9%

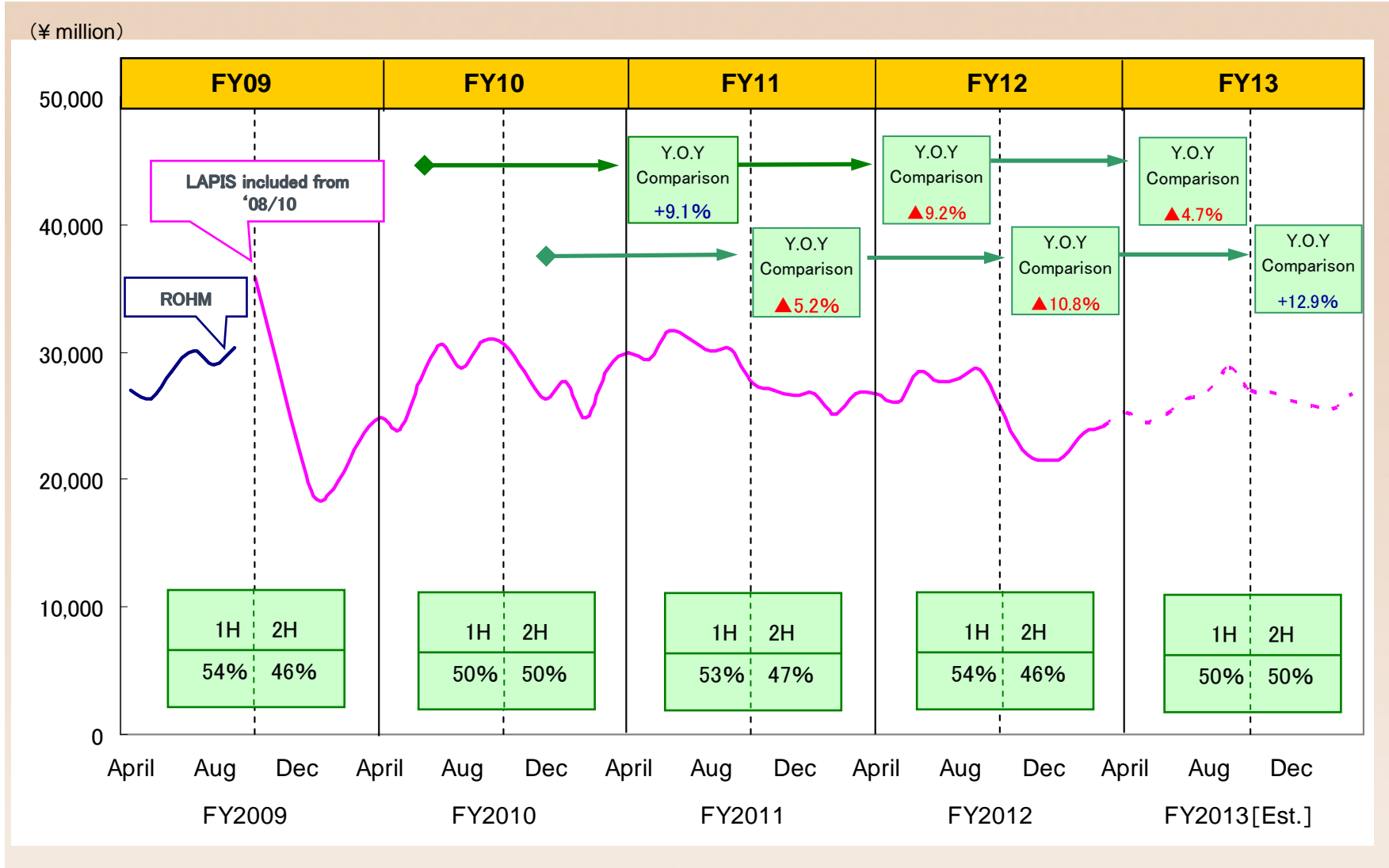
FY12

	Japan	Overseas			Total	
		Total	Asia	Americas		Europe
ICs	+2.0%	▲5.4%	▲5.3%	▲8.1%	▲1.7%	▲2.4%
Discrete Semiconductor Devices	+8.9%	▲0.9%	▲1.9%	+10.3%	+3.8%	+2.4%
Others	▲1.3%	▲5.2%	▲5.0%	▲8.9%	▲4.8%	▲3.9%
Total	+3.6%	▲3.8%	▲4.1%	▲3.2%	▲0.5%	▲1.1%

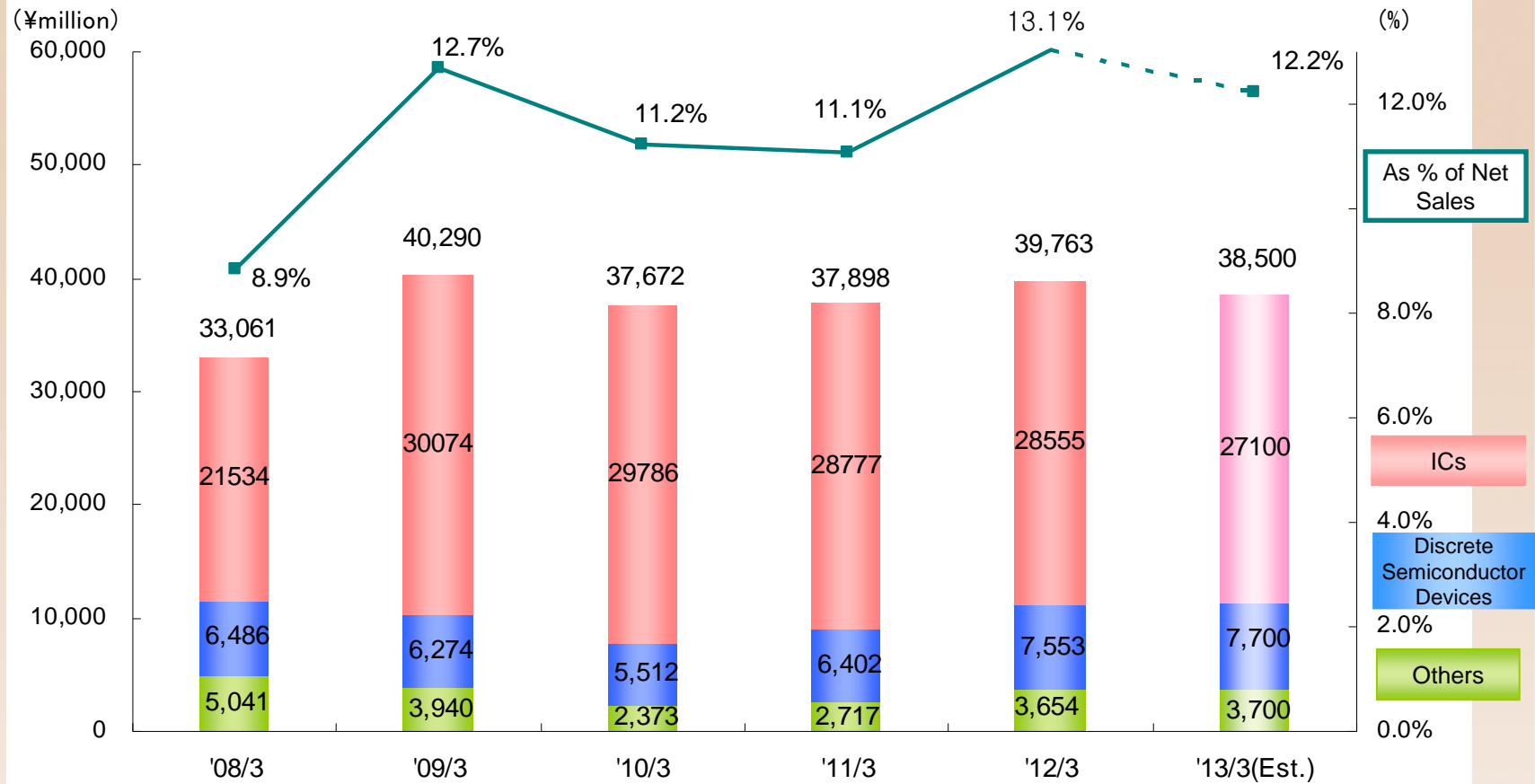
FY13

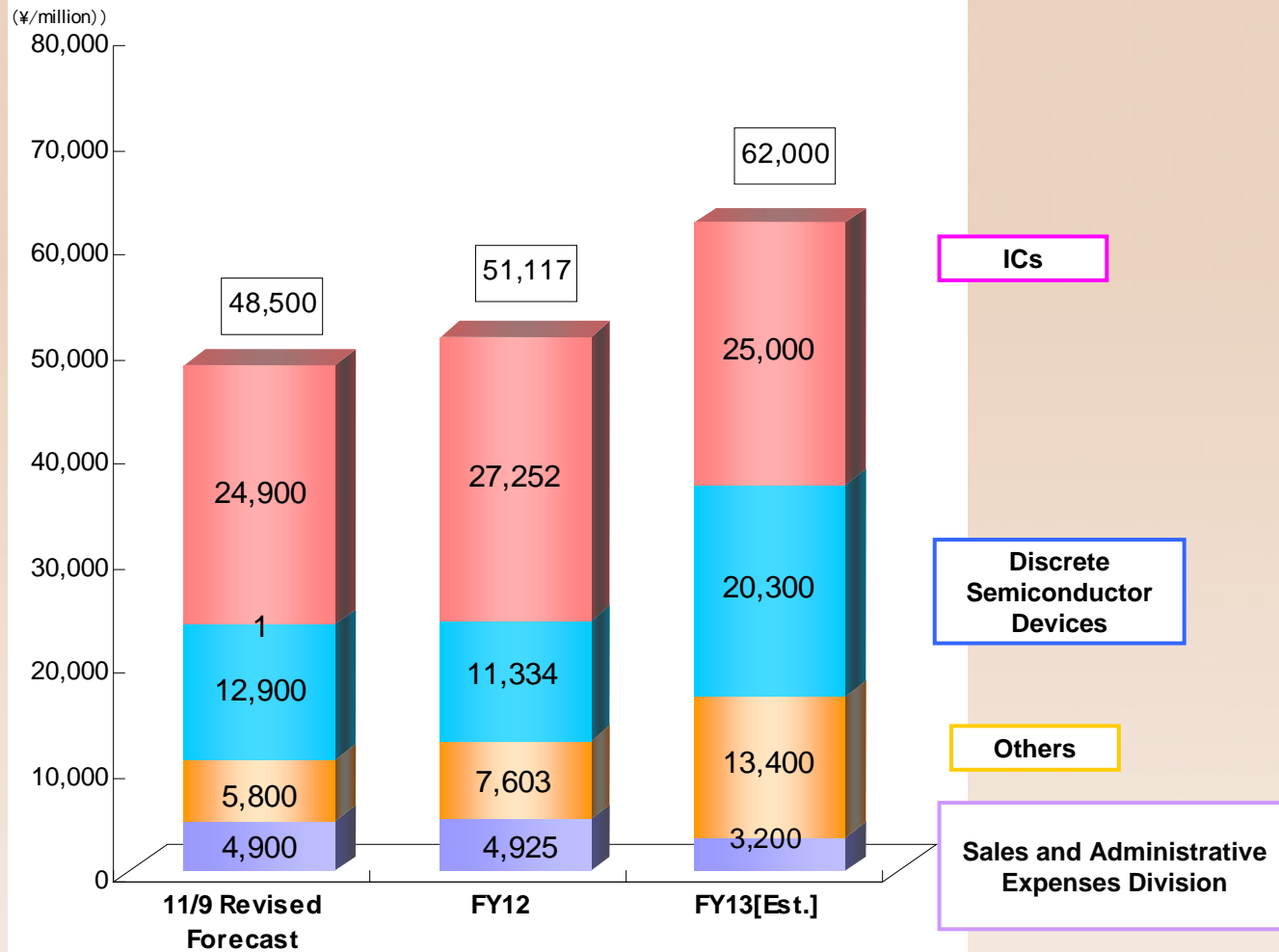
	Japan	Overseas			Total	
		Total	Asia	Americas		Europe
ICs	▲ 14.5%	+10.7%	+13.4%	▲ 14.7%	▲ 4.0%	+0.1%
Discrete Semiconductor Devices	▲ 2.6%	+5.8%	+5.7%	+13.5%	▲ 0.1%	+2.8%
Others	+40.8%	+0.8%	+1.9%	+0.6%	▲ 8.0%	+14.2%
Total	▲ 2.6%	+7.1%	+8.6%	▲ 3.6%	▲ 3.7%	+3.4%





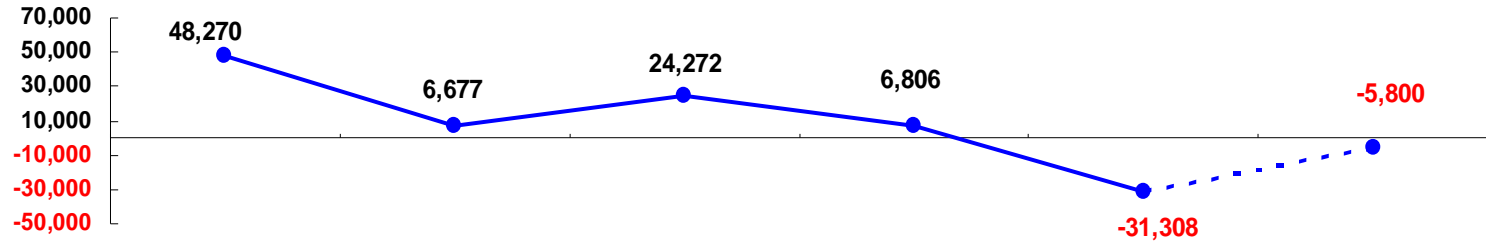
R&D Expenses





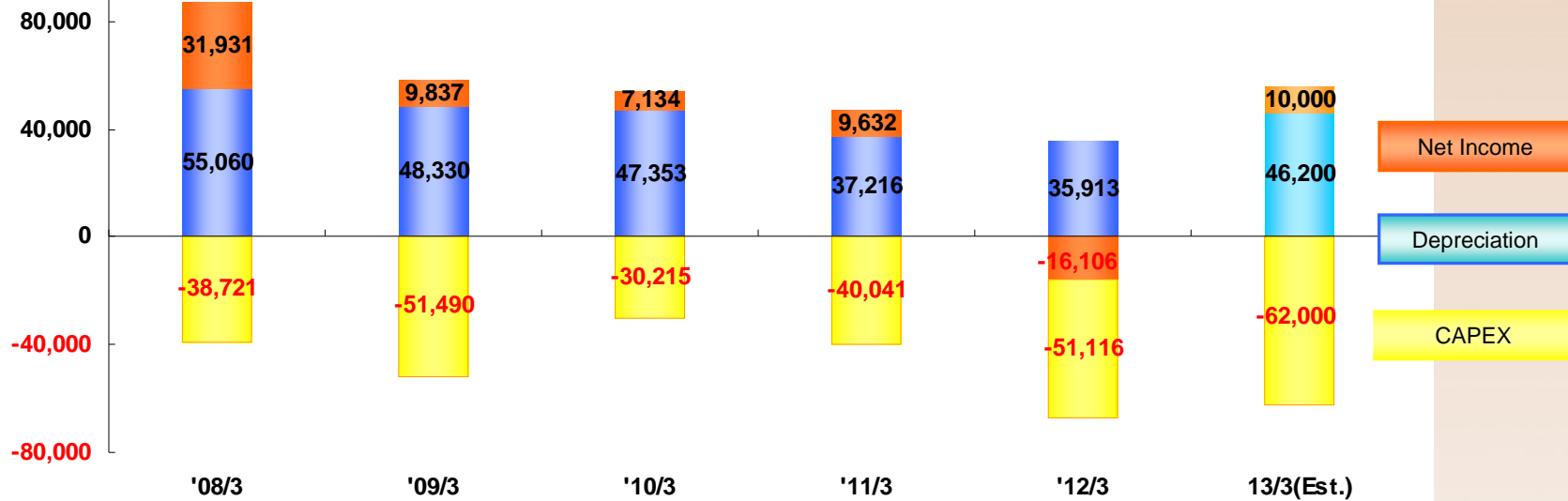
Net Income, Depreciation, and Capex

(¥ million)



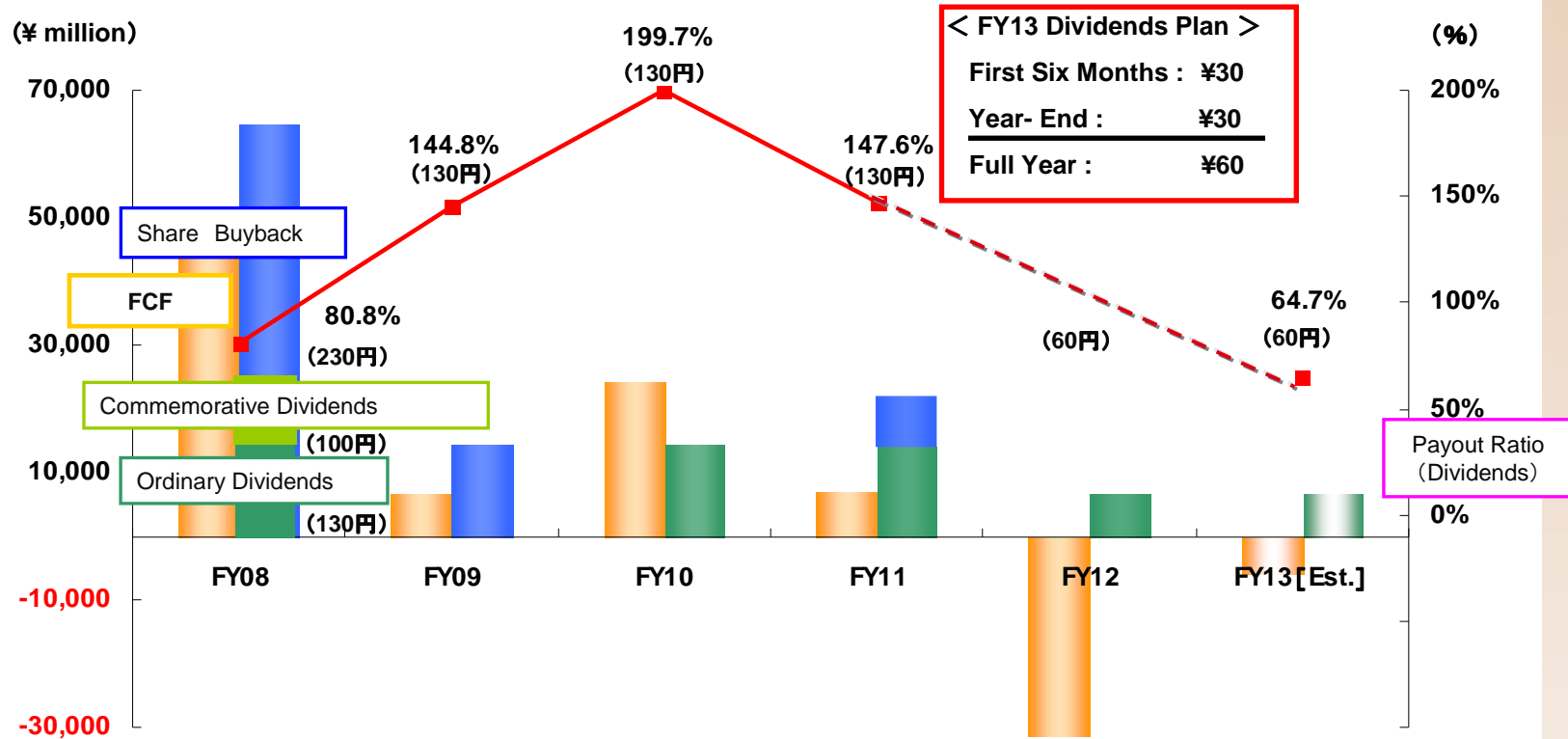
Net

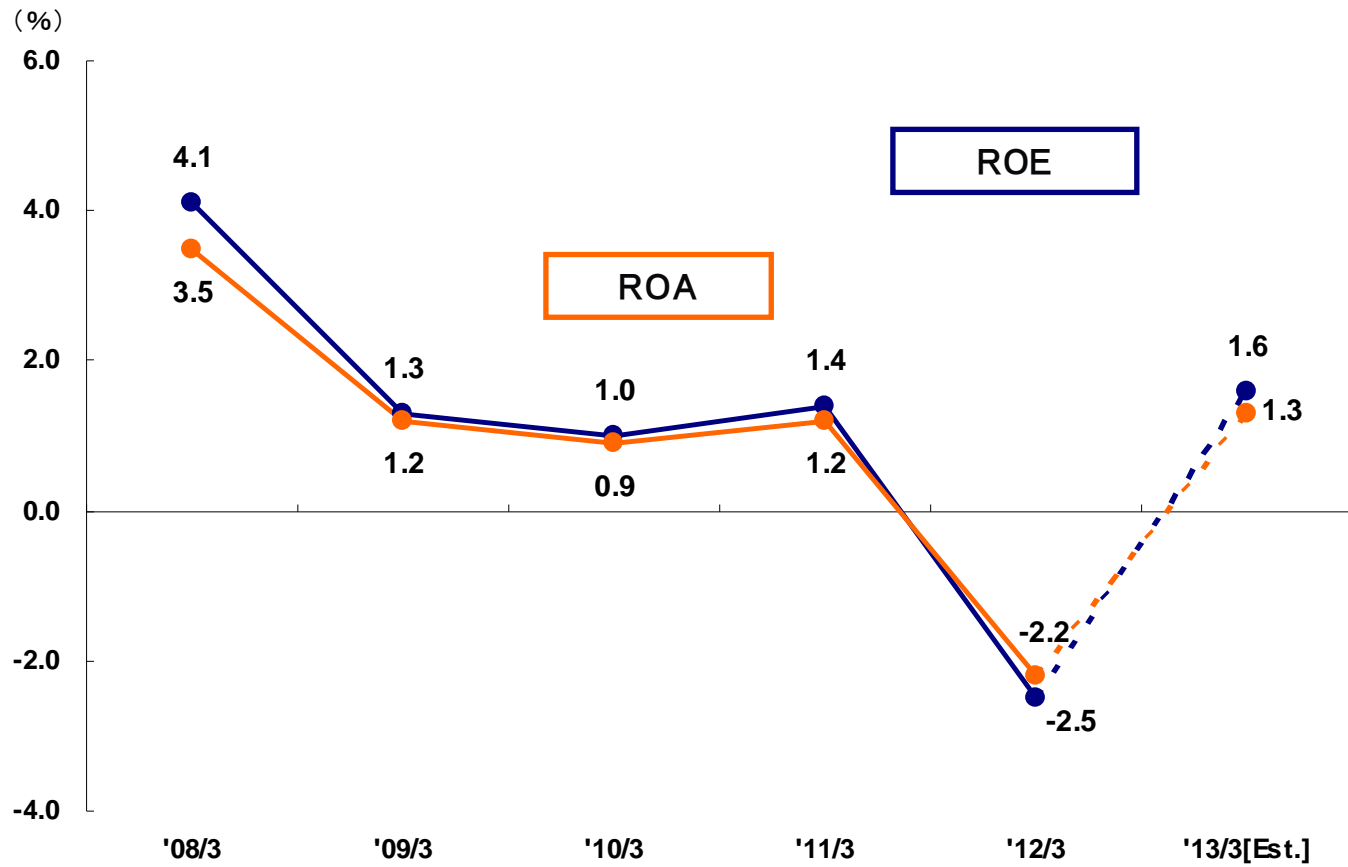
(¥million)



Return to Shareholders in FY13

1. ROHM will make business investment such as CAPEX and M&A the first priority, and endeavor to improve business performance in medium to long term.
2. The year-end dividend in FY13 will be 60 yen, in consideration of business performance and cash flow.





(¥ million)

	End of FY12	End of FY11	Increase/ Decrease
Current Assets	434,457	436,247	△1,790
Cash and time deposits	211,199	230,286	△19,087
Notes and accounts receivable trade	67,393	73,297	△5,904
Securities	15,618	28,094	△12,476
Inventories	93,528	83,953	9,575
Prepaid pension cost	2,250	2,263	△13
Deferred tax assets	1,369	8,475	△7,106
Refundable income taxes	2,887	397	2,490
Others	40,474	9,765	30,709
Allowance for doubtful accounts	△265	△286	21

Balance Sheet (Assets)

(¥ million)

	End of FY12	End of FY11	Increase/ Decrease
Fixed Assets	302,869	323,741	△20,872
Property, Plant and Equipment	245,386	252,216	△6,830
Buildings and Structures	208,252	211,806	△3,554
Machinery, Equipment and vehicles	460,311	476,651	△16,340
Tools and Furniture	40,600	42,672	△2,072
Land	79,791	85,903	△6,112
Construction in Progress	20,015	15,026	4,989
Accumulated Depreciation	△563,585	△579,844	16,259
Intangible Fixed Assets	11,610	28,225	△16,615
Investments and Other Assets	45,872	43,299	2,573
Investment Securities	39,886	37,159	2,727
Deferred Tax Assets	1,735	1,597	138
Others	4,784	5,088	△304
Total Investments and Other Assets	△533	△545	12
Total Assets	737,326	759,988	△22,662

Balance Sheet (Liabilities)

(¥ million)

	End of FY12	End of FY11	Increase/ Decrease
< Liabilities >			
Current Liabilities	74,337	64,333	10,004
Notes and Accounts Payable - Trade	23,979	21,904	2,075
Other Accounts Payable	29,168	22,486	6,682
Accrued Income Taxes	1,551	3,180	△ 1,629
Deferred Tax Liabilities	1,227	1,053	174
Others	18,410	15,708	2,702
Long-Term Liabilities	28,709	26,876	1,833
Deferred Tax Liabilities	18,899	16,554	2,345
Liability for Retirement Benefits	7,700	8,344	△ 644
Others	2,109	1,976	133
Total Liabilities	103,046	91,209	11,837

(¥ million)

	End of FY12	End of FY11	Increase/ Decrease
< Net assets >			
Shareholders' equity	729,288	755,641	△ 26,353
Common Stock	86,969	86,969	0
Capital Surplus	102,403	102,403	0
Retained Earnings	589,999	633,388	△ 43,389
Treasury Stock-at Cost	△ 50,084	△ 67,120	17,036
Unrealized or translated gain/loss	△ 95,306	△ 88,810	△ 6,496
Net Unrealized Gain on Available-for-Sale Securities	3,780	5,859	△ 2,079
Foreign Currency Translation Adjustments	△ 99,086	△ 94,669	△ 4,417
Minority Interests	297	1,947	△ 1,650
Total Shareholders' Equity	634,280	668,778	△ 34,498
Total Liabilities, Minority Interests and Shareholders' Equity	737,326	759,988	△ 22,662

Statements of Income

(¥ million)

	FY12	FY11	Increase/ Decrease	(% change)
Net sales	304,652	341,885	△37,233	△10.9%
Cost of sales	209,046	219,149	△10,103	△4.6%
Gross profit (Gross profit ratio)	95,606 (31.4%)	122,736 (35.9%)	△27,130 (△4.5%)	△22.1%
Selling, general, and administrative expenses	89,253	89,999	△746	△0.8%
Operating income (Operating income ratio)	6,352 (2.1%)	32,736 (9.6%)	△26,384 (△7.5%)	△80.6%
Non operating income	2,781	1,971	810	+41.1%
Non operating expenses	1,847	7,902	△6,055	△76.6%
Ordinary Income (ordinary income ratio)	7,286 (2.4%)	26,805 (7.8%)	△19,519 (△5.4%)	△72.8%

(¥ million)

	FY12	FY11	Increase/ Decrease	(% change)
Extra ordinary gains	18,596	1,919	16,677	+869.0%
Extra ordinary losses	28,578	9,324	19,254	+206.5%
Income before income taxes and minority interests (-losses)	△2,696	19,400	△22,096	—
Income taxes-current	3,724	7,372	△3,648	△49.5%
Income taxes-deferred	9,649	2,152	7,497	+348.4%
Minority interests(-loss)	35	243	△208	△85.6%
Net income (Net income ratio)	-16,106 (△5.3%)	9,632 (2.8%)	△25,738 (△8.1%)	—

