



# FY2012 First-Half Presentation

Note: The following is an English translation of the original Japanese version, prepared for the convenience of non-Japanese speakers concerned. In case of any discrepancy between this translation and the Japanese original, the latter shall prevail.

(¥ million)

	1H	Initial Forecast	Y.O.Y
Sales	<b>164,730</b>	<b>+1,730</b>	<b>-16,625</b>
	Initial Forecast : <b>163,000</b>	<b>(+1.1%)</b>	<b>(-9.2%)</b>
Operating Income	<b>9,937</b>	<b>-2,063</b>	<b>-13,429</b>
	Initial Forecast : <b>12,000</b>	<b>(-17.2%)</b>	<b>(-57.5%)</b>
Net Income	<b>-2,158</b>	<b>-8,158</b>	<b>-12,020</b>
	Initial Forecast : <b>6,000</b>	<b>-</b>	<b>-</b>
EBITDA	<b>26,948</b>	<b>-3,852</b>	<b>-14,980</b>
	Initial Forecast : <b>30,800</b>	<b>(-12.5%)</b>	<b>(-35.7%)</b>

FY2012 1H

(¥:million)

	Japan	Overseas			Total	
		Total	Asia	Americas		Europe
ICs	-10.5%	-18.0%	-16.4%	-28.5%	-31.1%	-15.1%
Discrete Semiconductor Devices	+1.6%	-10.4%	-9.4%	-27.6%	-5.5%	-6.6%
Others	+49.2%	-6.1%	-3.4%	-34.9%	-6.8%	+6.6%
<b>Total</b>	<b>-1.1%</b>	<b>-13.4%</b>	<b>-11.8%</b>	<b>-29.3%</b>	<b>-14.0%</b>	<b>-9.2%</b>

## FY2012 1H

(¥: million)

	Japan	Overseas			Total	
		Total	Asia	Americas		Europe
ICs	+16.8%	-5.6%	-6.5%	+3.7%	-2.2%	+2.5%
Discrete Semiconductor Devices	+4.4%	-1.6%	-1.2%	-10.3%	+1.0%	+0.4%
Others	+10.8%	-6.8%	-6.6%	-2.0%	-11.3%	-1.8%
<b>Total</b>	<b>+11.8%</b>	<b>-4.4%</b>	<b>-4.6%</b>	<b>-1.5%</b>	<b>-4.2%</b>	<b>+1.1%</b>

(¥ million)

	FY12【Est.】	VS. Initial Forecast	Y.O.Y
Sales	<b>308,000</b>	<b>-37,000</b>	<b>-33,885</b>
	Initial Forecast : <b>345,000</b>	<b>(-10.7%)</b>	<b>(-9.9%)</b>
Operating Income	<b>-3,000</b>	<b>-36,000</b>	<b>-35,736</b>
	Initial Forecast : <b>33,000</b>	-	-
Net Income	<b>-18,000</b>	<b>-39,000</b>	<b>-27,632</b>
	Initial Forecast : <b>21,000</b>	-	-
EBITDA	<b>35,000</b>	<b>-41,000</b>	<b>-34,953</b>
	Initial Forecast : <b>76,000</b>	<b>(-53.9%)</b>	<b>(-50.0%)</b>

FY2012

(¥:million)

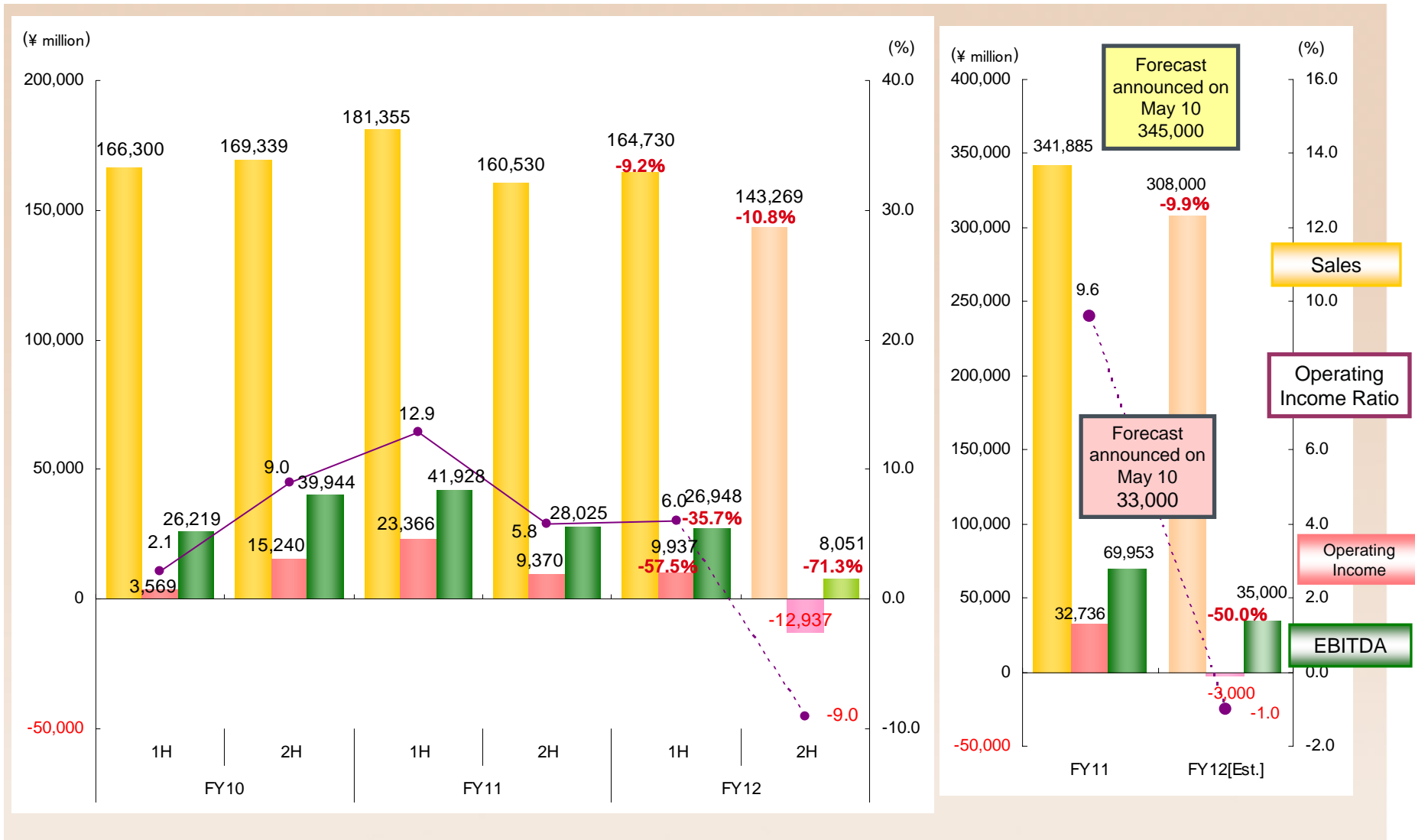
	Japan	Overseas			Total	
		Total	Asia	Americas		Europe
ICs	-12.9%	-13.9%	-12.9%	-17.2%	-31.0%	-13.5%
Discrete Semiconductor Devices	-9.2%	-11.4%	-10.5%	-24.7%	-11.2%	-10.7%
Others	+25.6%	-3.9%	-2.8%	-13.9%	-6.7%	+4.1%
<b>Total</b>	<b>-7.4%</b>	<b>-11.3%</b>	<b>-10.4%</b>	<b>-18.9%</b>	<b>-15.7%</b>	<b>-9.9%</b>

## FY2012 【Estimate】

(¥:million)

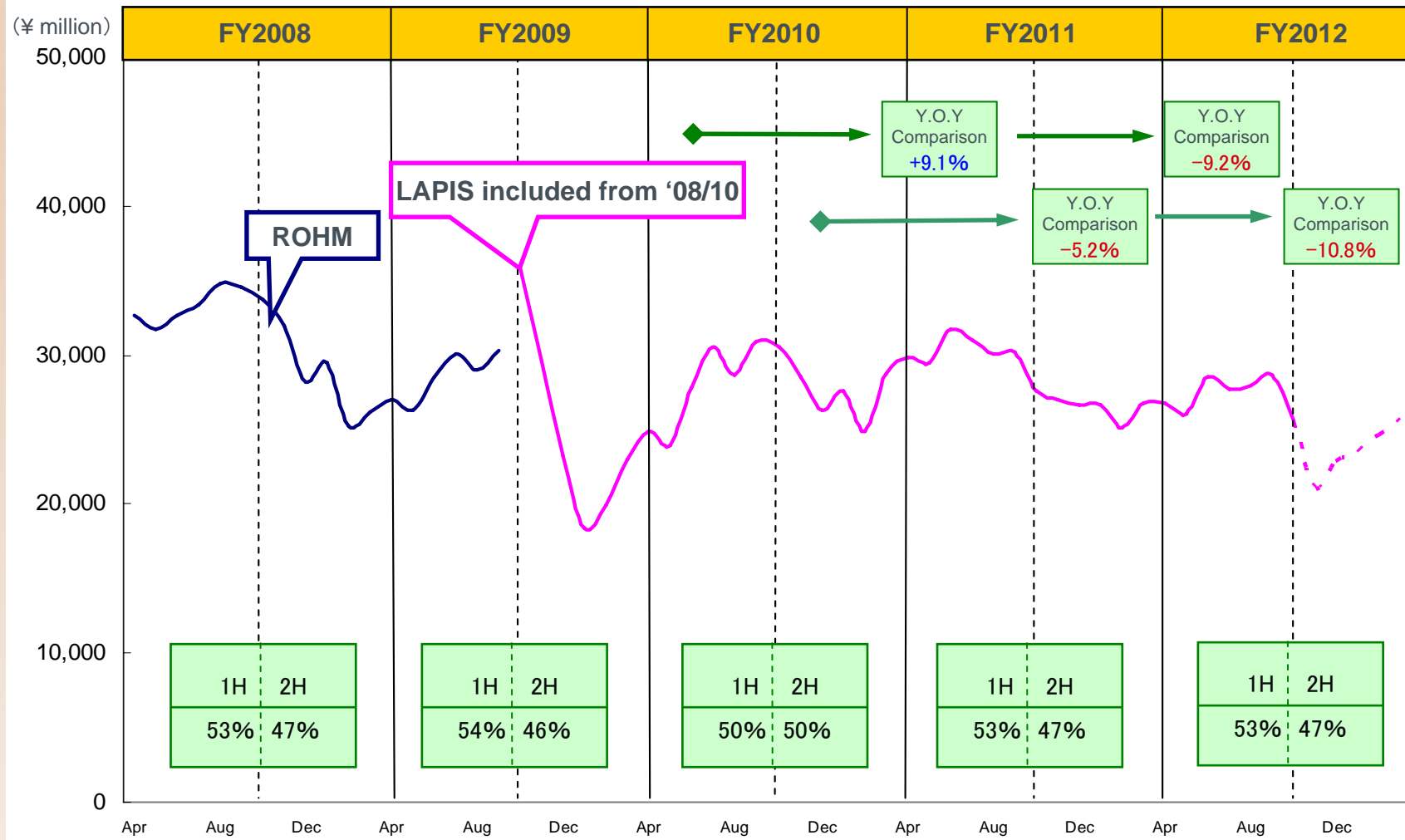
	Japan	Overseas			Total	
		Total	Asia	Americas		Europe
ICs	-3.8%	-14.9%	-15.8%	-3.6%	-14.9%	-10.7%
Discrete Semiconductor Devices	-10.6%	-11.1%	-10.4%	-20.3%	-13.2%	-11.0%
Others	-10.0%	-10.4%	-9.7%	-13.3%	-14.4%	-10.3%
<b>Total</b>	<b>-6.9%</b>	<b>-12.8%</b>	<b>-12.9%</b>	<b>-10.4%</b>	<b>-14.0%</b>	<b>-10.7%</b>

# Trend of Sales and Profits

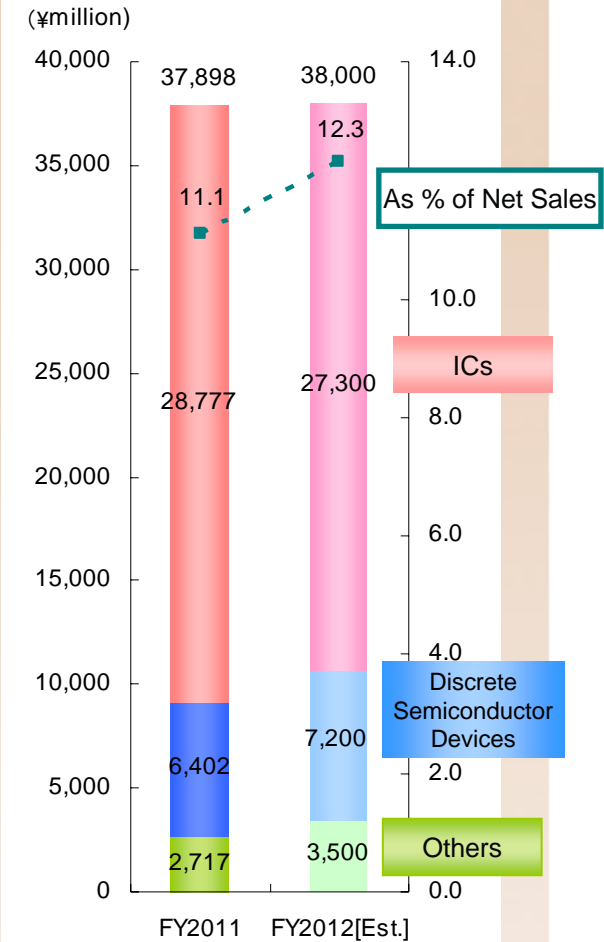
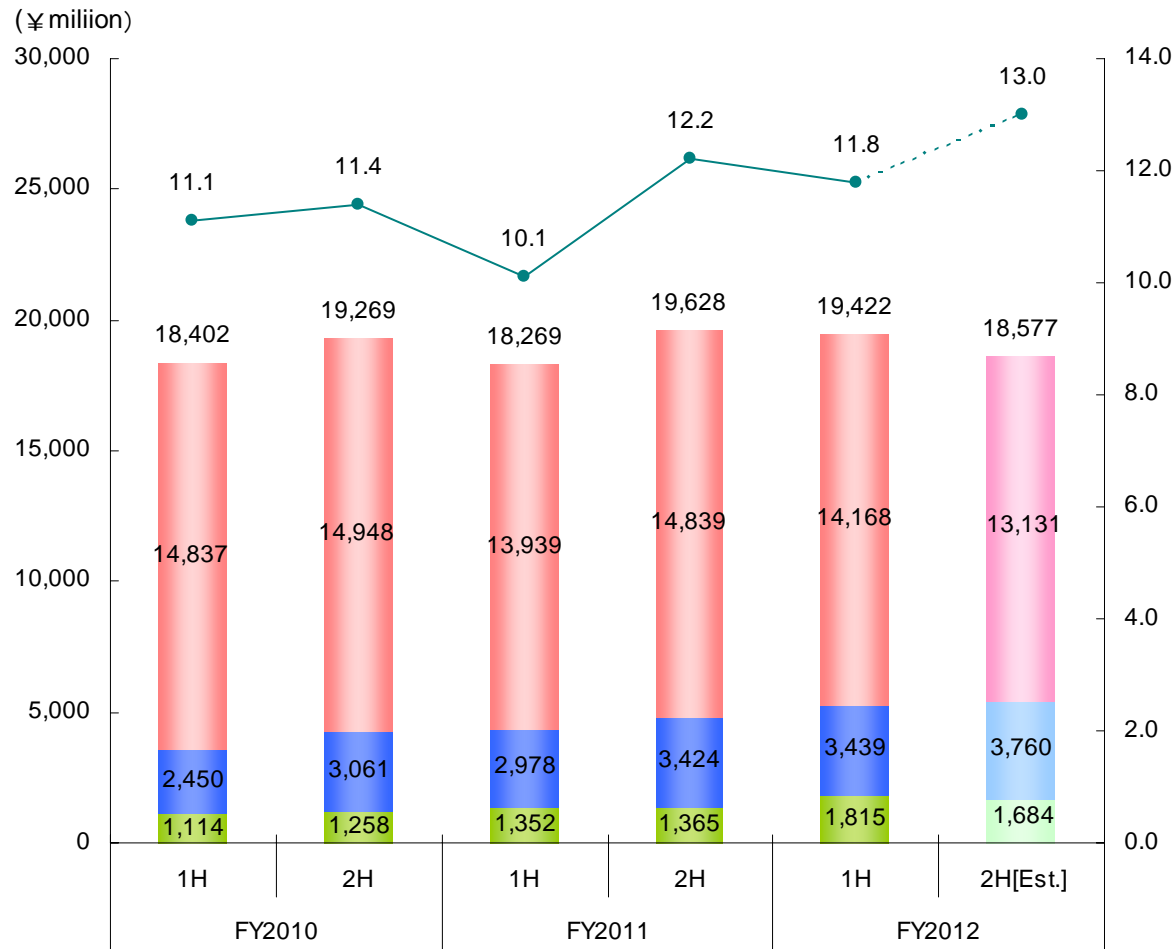




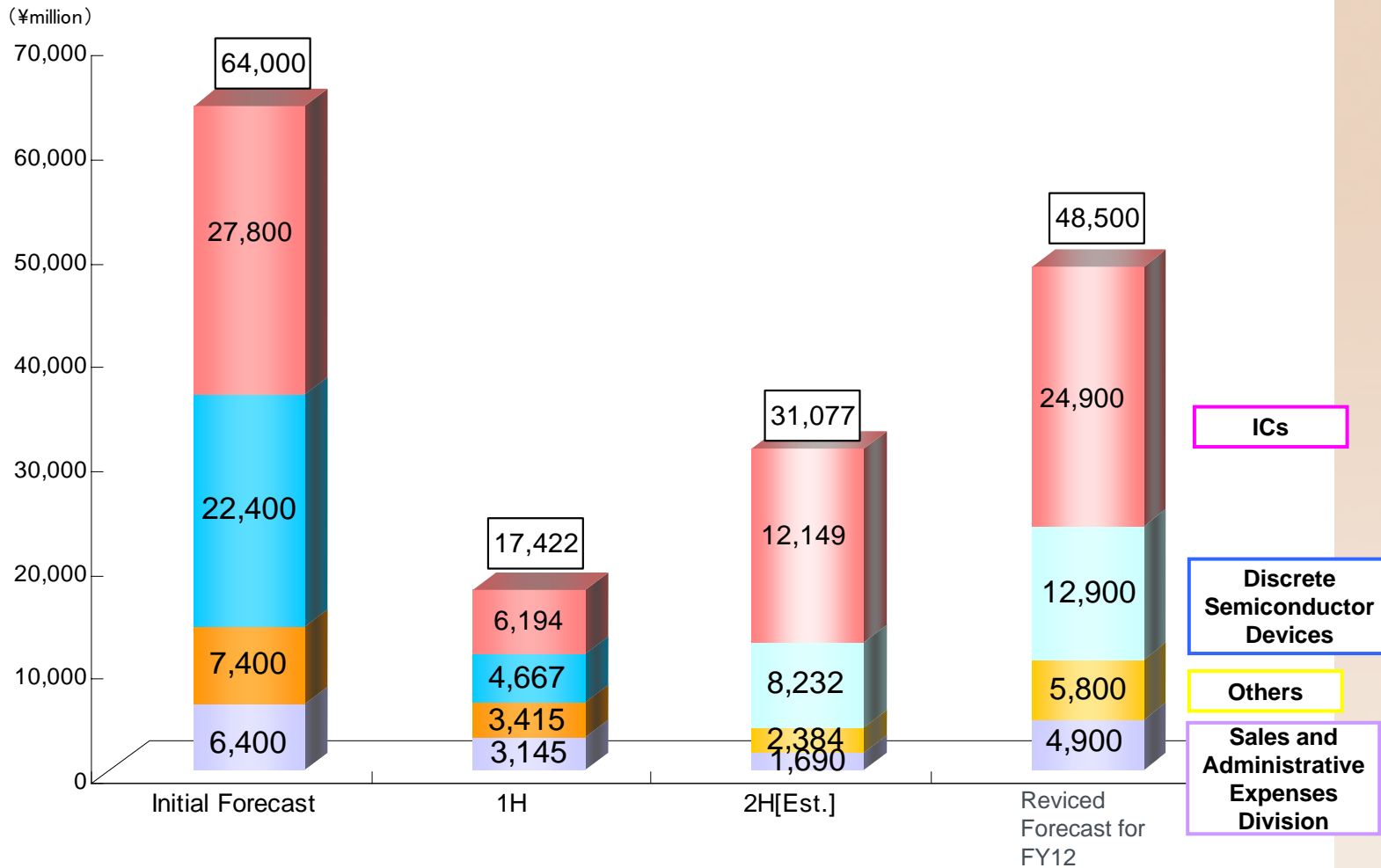
# Sales Trend



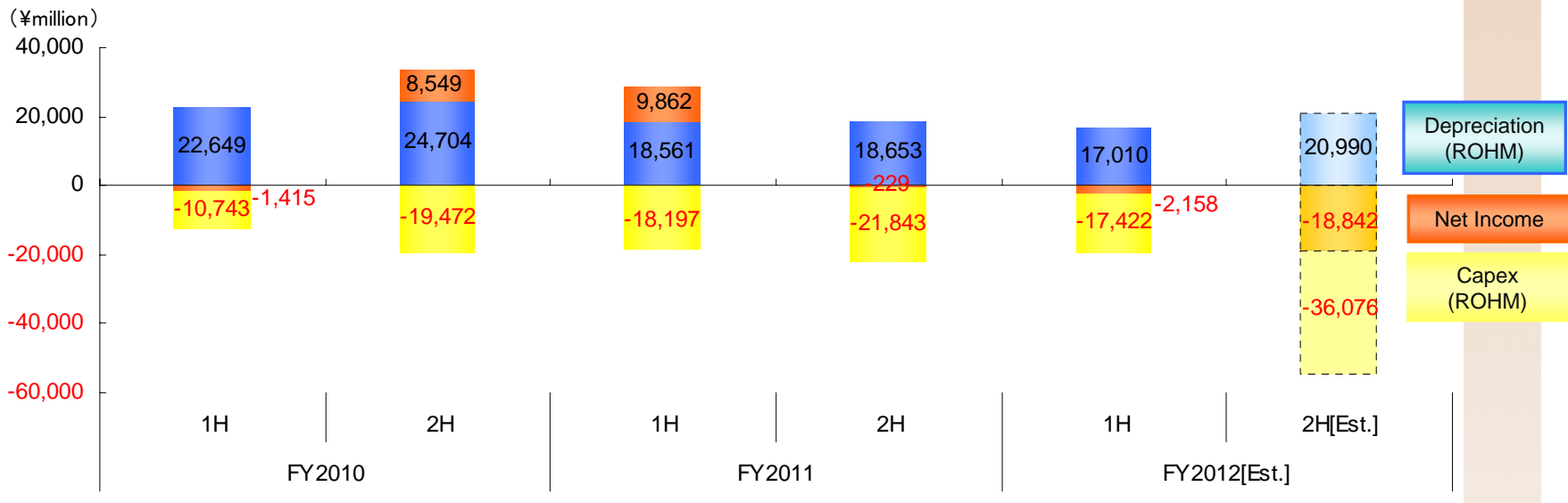
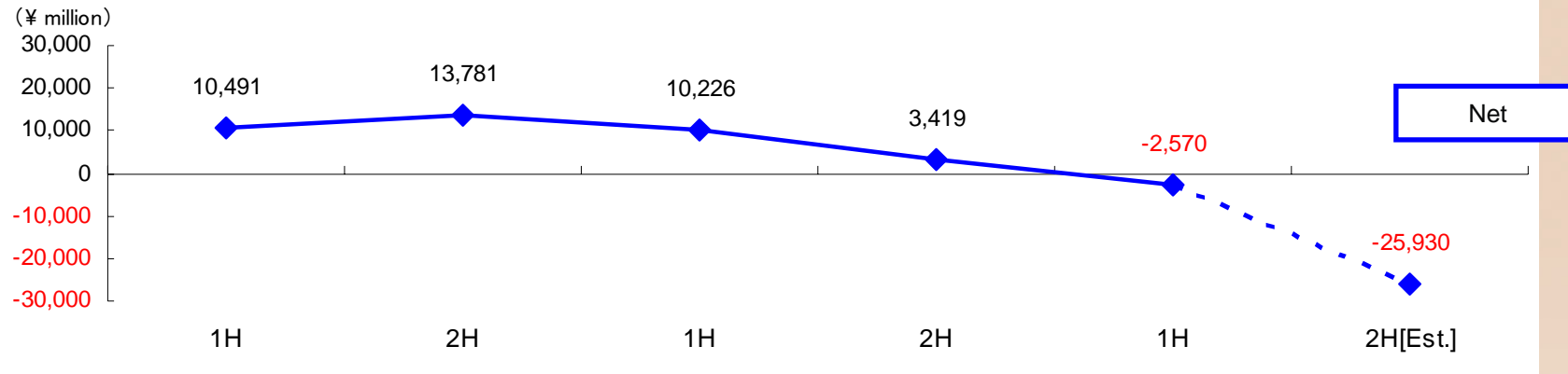
# R & D Expenses



# Capital Expenditure



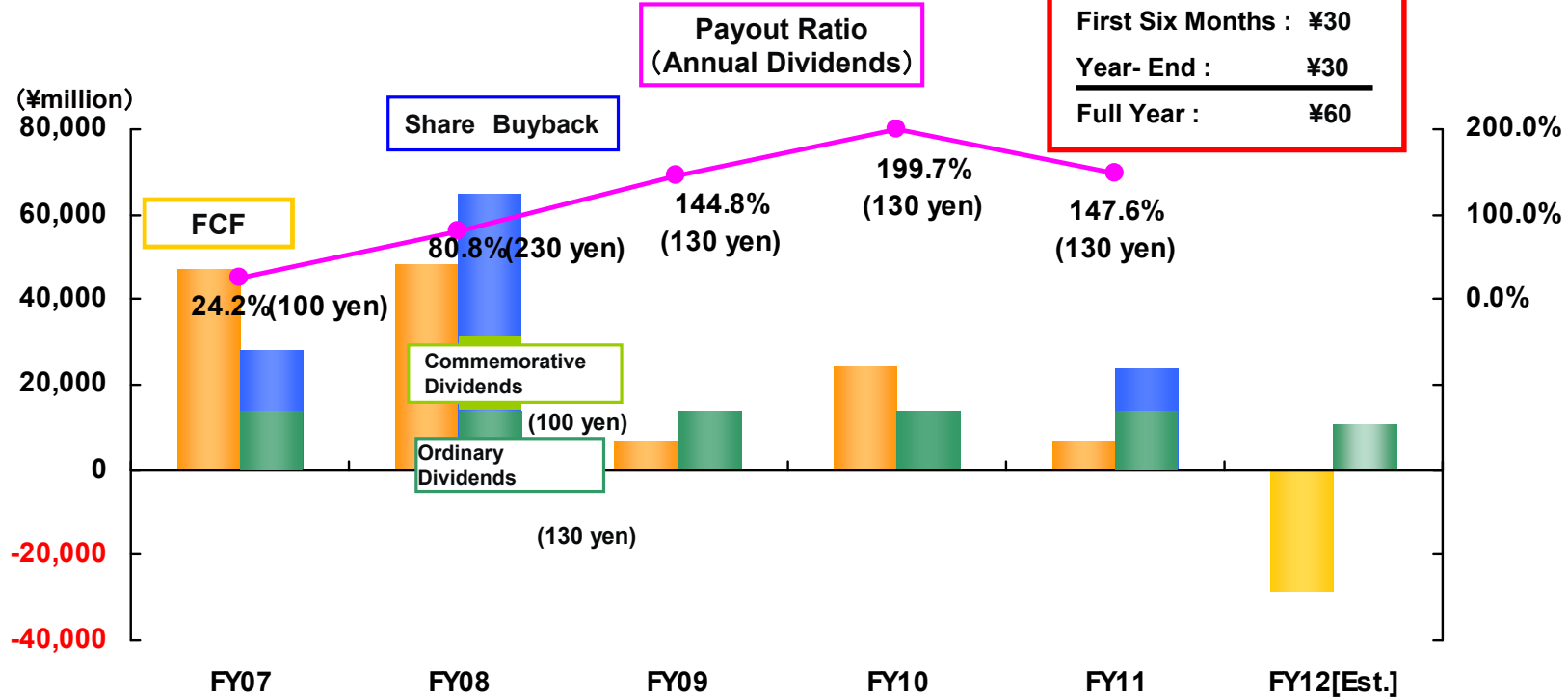
# Net Income, Depreciation, and Capex



Return to shareholders in FY12

1. ROHM will make utmost effort to improve business performance in a long term by investment such as capex and M&A.
2. The year-end dividend in FY12 will be 60 yen, in consideration of business performance and cash flow.

< FY12 Dividends Plan >  
 First Six Months : ¥30  
 Year- End : ¥30  
 Full Year : ¥60



(¥ million)

	End of FY12 1H	End of FY11	Increase/ Decrease
<b>Current Assets</b>	<b>409,891</b>	<b>436,247</b>	<b>-26,356</b>
Cash and time deposits	205,442	230,286	-24,844
Notes and accounts receivable trade	76,925	73,297	3,628
Securities	21,464	28,094	-6,630
Inventories	81,273	83,953	-2,680
Prepaid pension cost	2,258	2,263	-5
Deferred tax assets	6,764	8,475	-1,711
Refundable income taxes	2,428	397	2,031
Others	13,619	9,765	3,854
Allowance for doubtful accounts	-284	-286	2

## Balance Sheet (Assets)

(¥ million)

	End of FY12 1H	End of FY11	Increase/ Decrease
<b>Fixed Assets</b>	<b>300,965</b>	<b>323,741</b>	<b>-22,776</b>
<b>Property, Plant and Equipment</b>	<b>244,562</b>	<b>252,216</b>	<b>-7,654</b>
Buildings and Structures	209,453	211,806	-2,353
Machinery, Equipment and vehicles	465,027	476,651	-11,624
Tools and Furniture	41,639	42,672	-1,033
Land	85,088	85,903	-815
Construction in Progress	15,748	15,026	722
Accumulated Depreciation	-572,395	-579,844	7,449
<b>Intangible Fixed Assets</b>	<b>14,417</b>	<b>28,225</b>	<b>-13,808</b>
<b>Investments and Other Assets</b>	<b>41,985</b>	<b>43,299</b>	<b>-1,314</b>
Investment Securities	37,164	37,159	5
Deferred Tax Assets	1,083	1,597	-514
Others	4,277	5,088	-811
Total Investments and Other Assets	-540	-545	5
<b>Total Assets</b>	<b>710,857</b>	<b>759,988</b>	<b>-49,131</b>

(¥ million)

	End of FY12 1H	End of FY11	Increase/ Decrease
< Liabilities >			
<b>Current Liabilities</b>	<b>57,334</b>	<b>64,333</b>	<b>-6,999</b>
Notes and Accounts Payable - Trade	22,567	21,904	663
Other Accounts Payable	16,439	22,486	-6,047
Accrued Income Taxes	2,029	3,180	-1,151
Deferred Tax Liabilities	693	1,053	-360
Others	15,604	15,708	-104
<b>Long-Term Liabilities</b>	<b>18,511</b>	<b>26,876</b>	<b>-8,365</b>
Deferred Tax Liabilities	8,833	16,554	-7,721
Liability for Retirement Benefits	8,043	8,344	-301
Others	1,634	1,976	-342
<b>Total Liabilities</b>	<b>75,846</b>	<b>91,209</b>	<b>-15,363</b>



(¥ million)

	End of FY12 1H	End of FY11	Increase/ Decrease
< Net assets >			
<b>Shareholders' equity</b>	<b>746,472</b>	<b>755,641</b>	<b>-9,169</b>
Common Stock	86,969	86,969	0
Capital Surplus	102,403	102,403	0
Retained Earnings	607,182	633,388	-26,206
Treasury Stock-at Cost	-50,082	-67,120	17,038
<b>Unrealized or translated gain/loss</b>	<b>-113,393</b>	<b>-88,810</b>	<b>-24,583</b>
Net Unrealized Gain on Available- for-Sale Securities	1,877	5,859	-3,982
Foreign Currency Translation Adjustments	-115,270	-94,669	-20,601
<b>Minority Interests</b>	<b>1,931</b>	<b>1,947</b>	<b>-16</b>
<b>Total Shareholders' Equity</b>	<b>635,011</b>	<b>668,778</b>	<b>-33,767</b>
<b>Total Liabilities, Minority Interests and Shareholders' Equity</b>	<b>710,857</b>	<b>759,988</b>	<b>-49,131</b>

(¥ million)

	FY12 1H	FY11 1H	Increase/ Decrease	(% change)
<b>Net sales</b>	<b>164,730</b>	<b>181,355</b>	<b>-16,625</b>	<b>-9.2%</b>
Cost of sales	109,931	113,942	-4,011	-3.5%
<b>Gross profit</b> (Gross profit ratio)	<b>54,799</b> (33.3%)	<b>67,412</b> (37.2%)	<b>-12,613</b> (-3.9%)	<b>-18.7%</b>
Selling, general, and administrative expenses	44,861	44,046	815	+1.9%
<b>Operating income</b> (Operating income ratio)	<b>9,937</b> (6.0%)	<b>23,366</b> (12.9%)	<b>-13,429</b> (-6.9%)	<b>-57.5%</b>
Non operating income	1,196	944	252	+26.7%
Non operating expenses	4,488	6,863	-2,375	-34.6%
<b>Ordinary Income</b> (ordinary income ratio)	<b>6,645</b> (4.0%)	<b>17,447</b> (9.6%)	<b>-10,802</b> (-5.6%)	<b>-61.9%</b>

(¥ million)

	FY12 1H	FY11 1H	Increase/ Decrease	(% change)
Extra ordinary gains	862	20	842	+4210.0%
Extra ordinary losses	9,791	666	9,125	+1370.1%
<b>Income before income taxes and minority interests</b> (-losses)	<b>-2,283</b>	<b>16,801</b>	<b>-19,084</b>	—
Income taxes-current	3,011	4,826	-1,815	-37.6%
Income taxes-deferred	-3,138	2,166	-5,304	—
Minority interests(-loss)	2	-54	56	-103.7%
<b>Net income</b> (-losses)	<b>-2,158</b>	<b>9,862</b>	<b>-12,020</b>	—
(Net income ratio)	(-1.3%)	(5.4%)		



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