



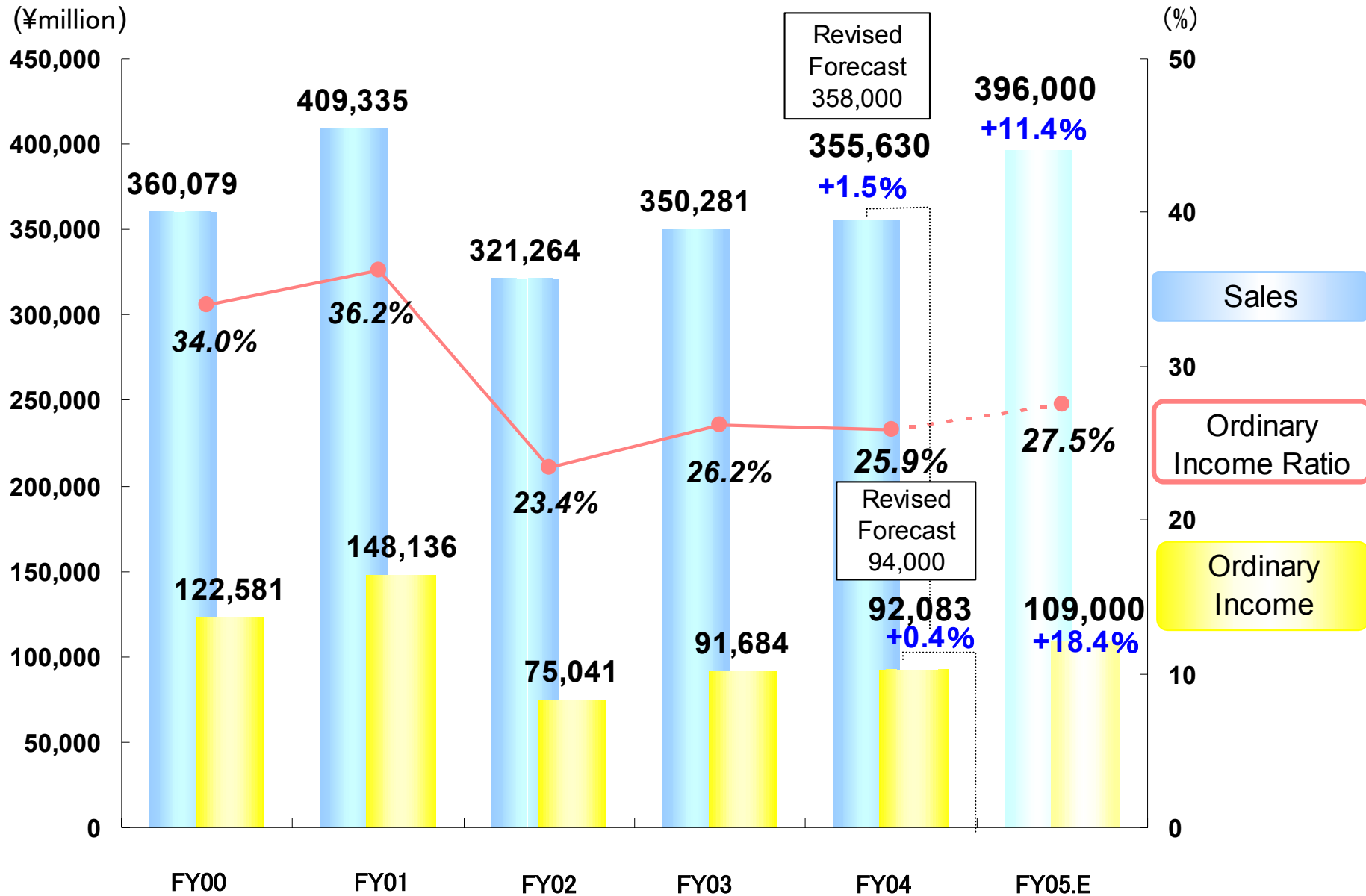
# ROHM

## FY2004

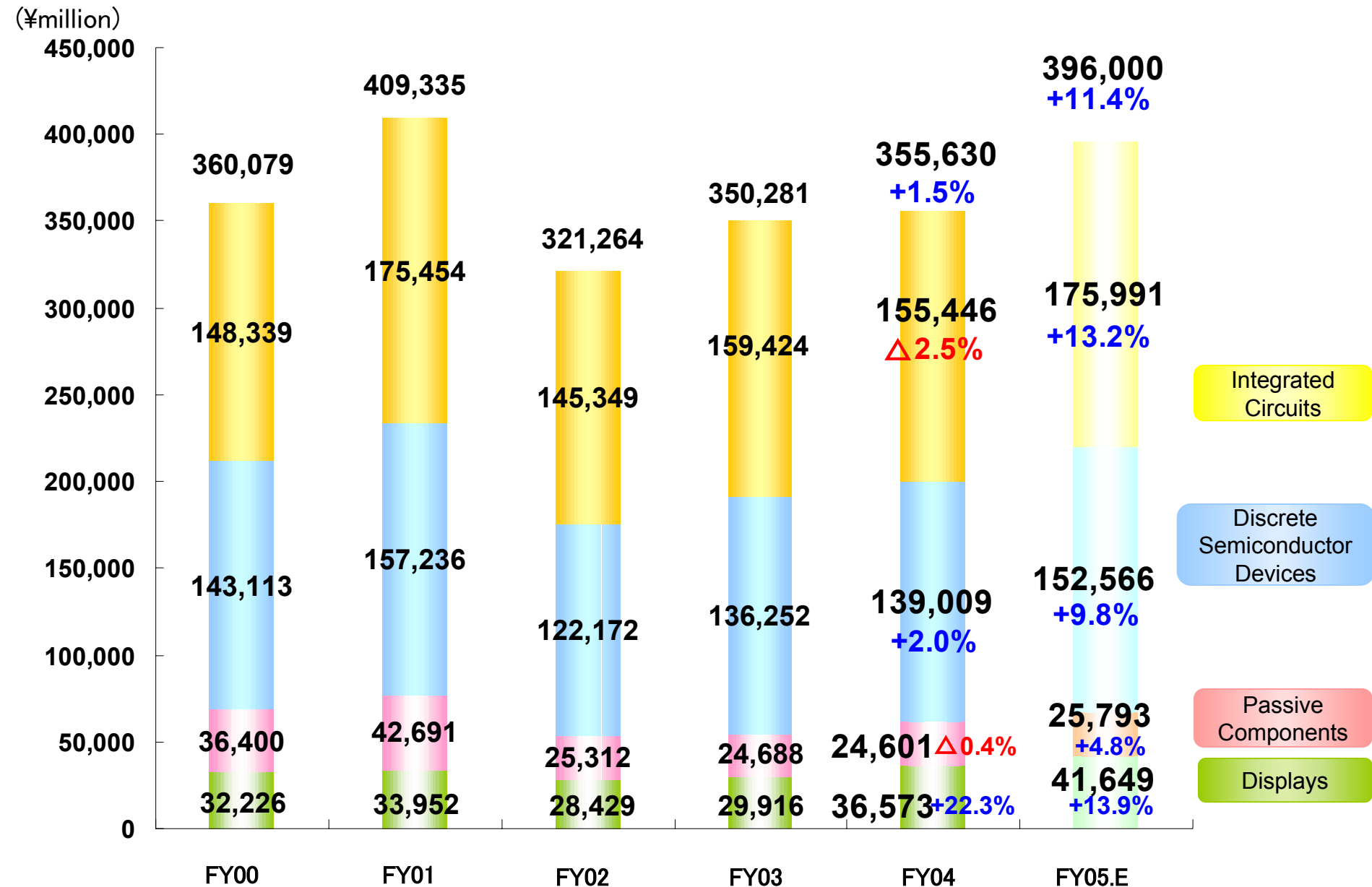
# Year End Presentation

Note: This material is a translation of the material which Company prepared for the analyst meeting after the announcement of FY 2004 financial results. The original version of this material is written in Japanese. In the event of any discrepancies in words, accounts, figures or the like between this material and the original, the original Japanese version shall govern.

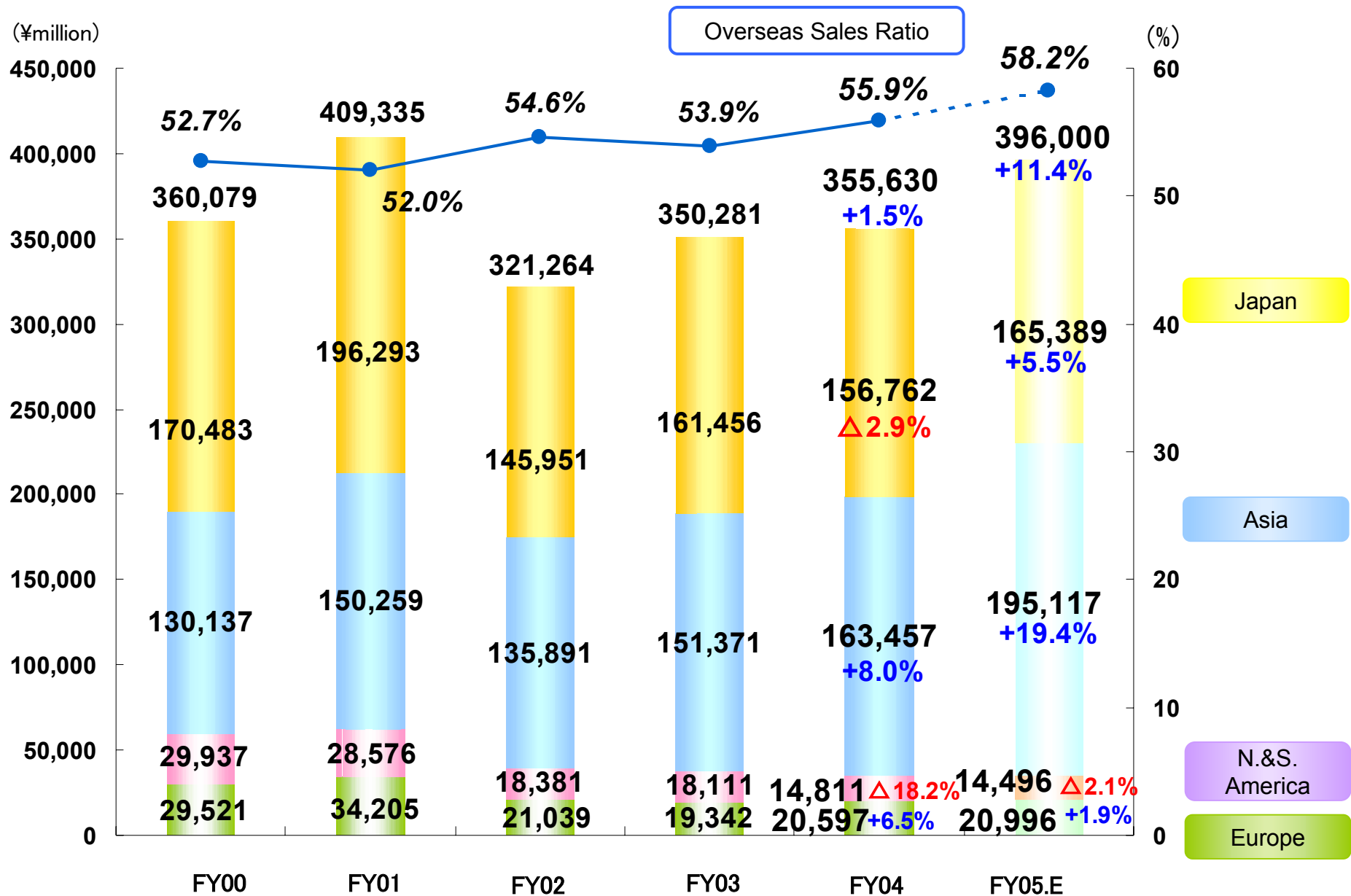
# Sales & Ordinary Income



# Sales by Product Category



# Sales by Region / Overseas Sales Ratio



[FY2004]



## Sales by Region and Products (Y.o.Y.)

(Unit:%)

	Japan	Overseas				TOTAL
		Overseas Total	Asia	N.&S. America	Europe	
Ingegrated Circuits	<b>-5.9</b>	<b>+1.3</b>	<b>-0.3</b>	<b>-9.8</b>	<b>+36.7</b>	<b>-2.5</b>
Discrete Semiconductor Devices	<b>-1.0</b>	<b>+4.1</b>	<b>+8.4</b>	<b>-24.1</b>	<b>+4.3</b>	<b>+2.0</b>
Passive Components	<b>+7.8</b>	<b>-4.2</b>	<b>+4.8</b>	<b>-22.1</b>	<b>-14.6</b>	<b>-0.4</b>
Displays	<b>+1.1</b>	<b>+42.1</b>	<b>+62.1</b>	<b>+1.7</b>	<b>-0.6</b>	<b>+22.3</b>
TOTAL	<b>-2.9</b>	<b>+5.3</b>	<b>+8.0</b>	<b>-18.2</b>	<b>+6.5</b>	<b>+1.5</b>

[FY2005 Forecast]

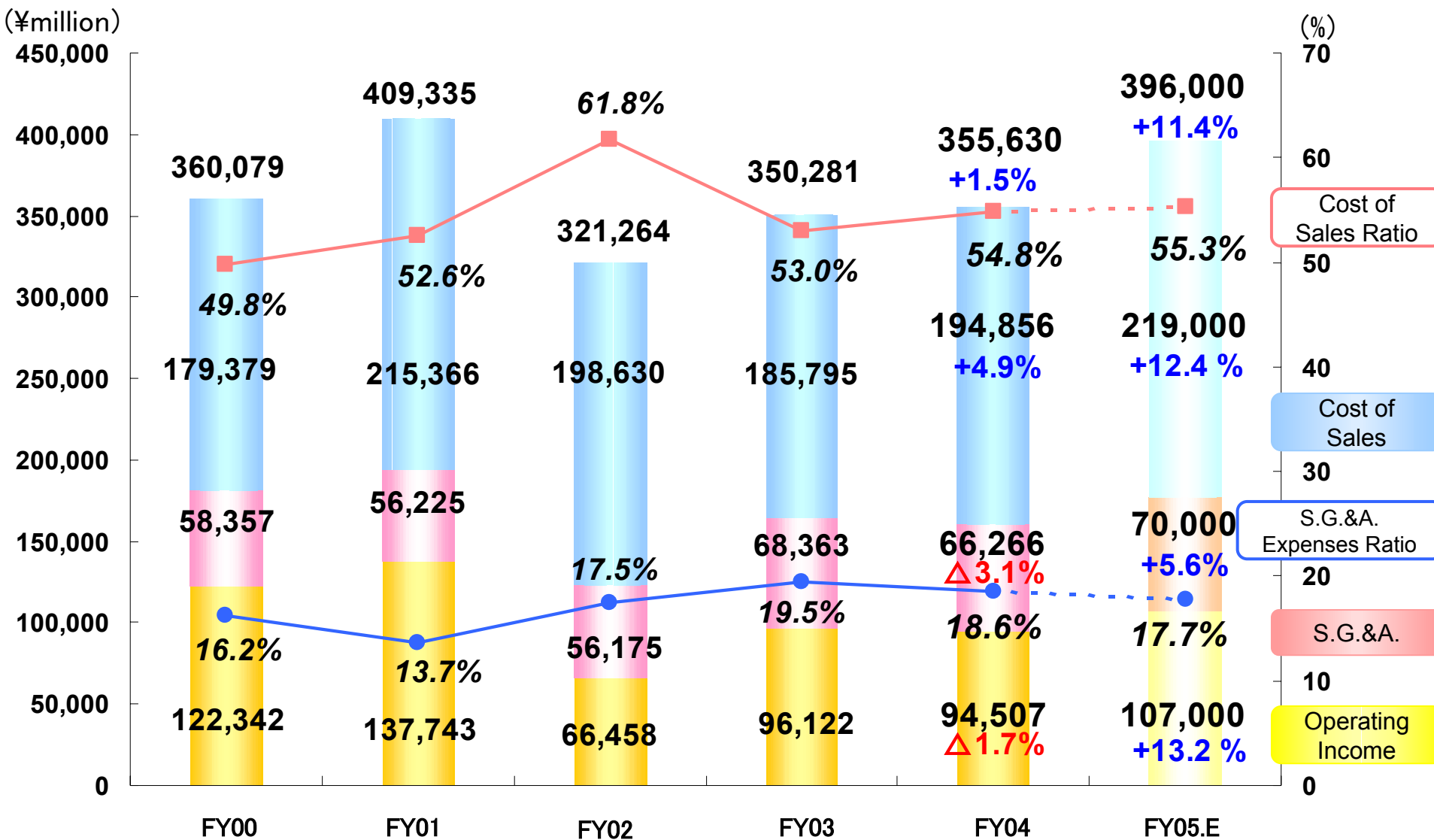


Sales by Region and Products (Y.o.Y.)

(Unit:%)

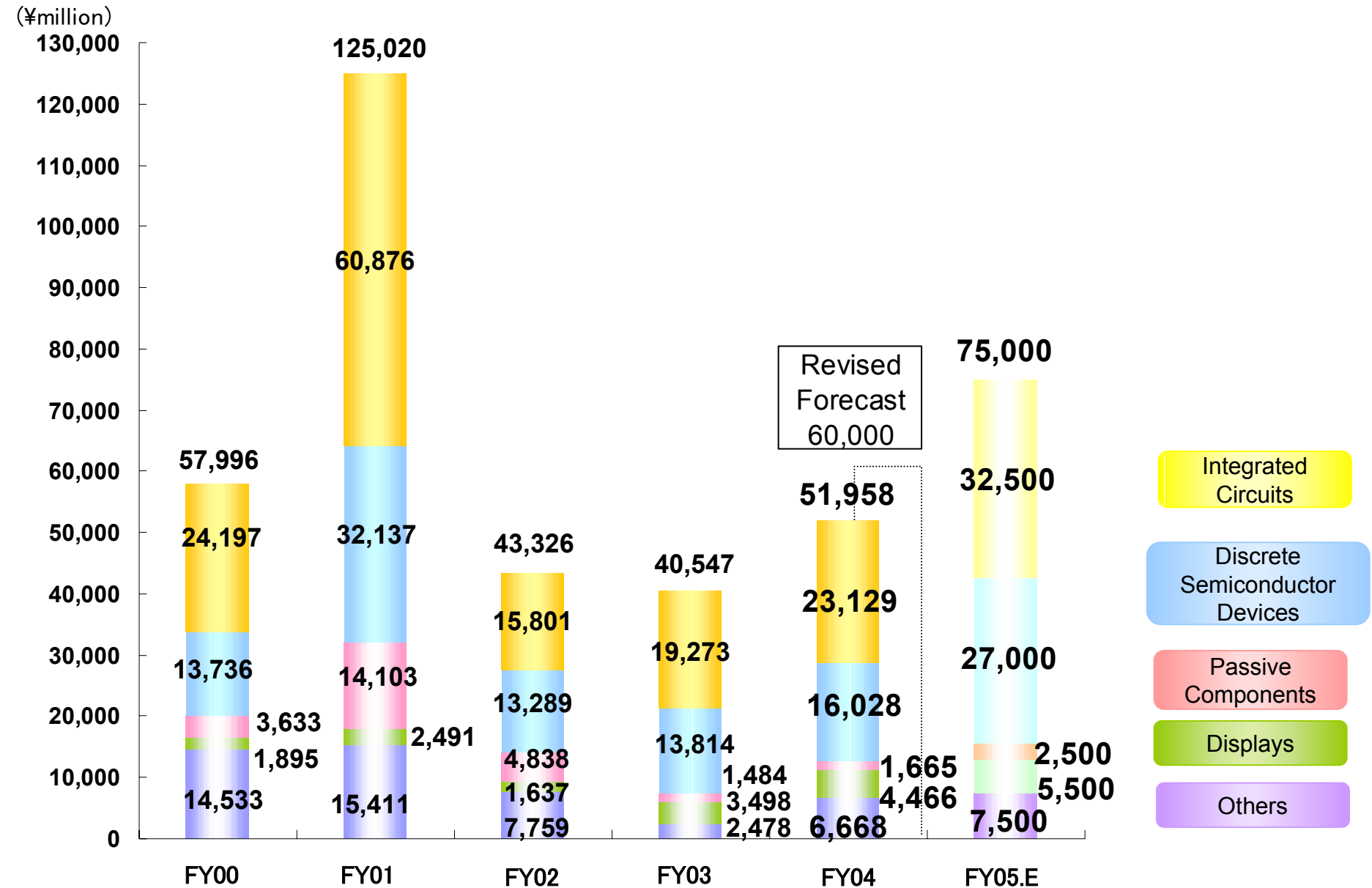
	Japan	Overseas				TOTAL
		Overseas Total	Asia	N.&S. America	Europe	
Integrated Circuits	+10.0	+16.6	+17.9	+3.6	+9.1	+13.2
Discrete Semiconductor Devices	-3.0	+18.0	+22.0	-2.8	+3.1	+9.8
Passive Components	+4.4	+5.1	+14.1	-34.1	+0.7	+4.8
Displays	+14.0	+13.8	+17.6	+25.4	-12.6	+13.9
TOTAL	+5.5	+16.0	+19.4	-2.1	+1.9	+11.4

# Cost of Sales/S.G.&A. Expenses/Operating Income

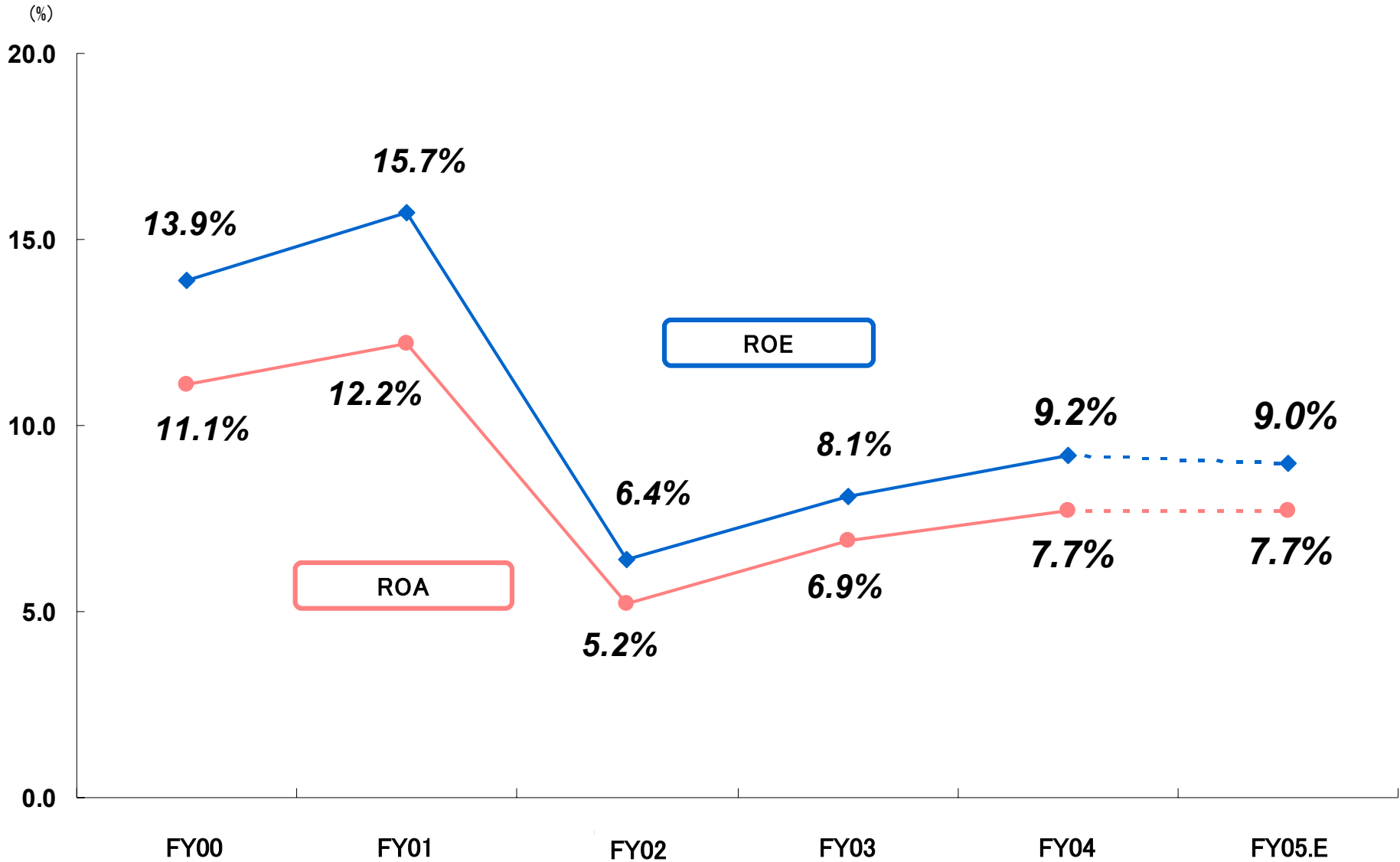




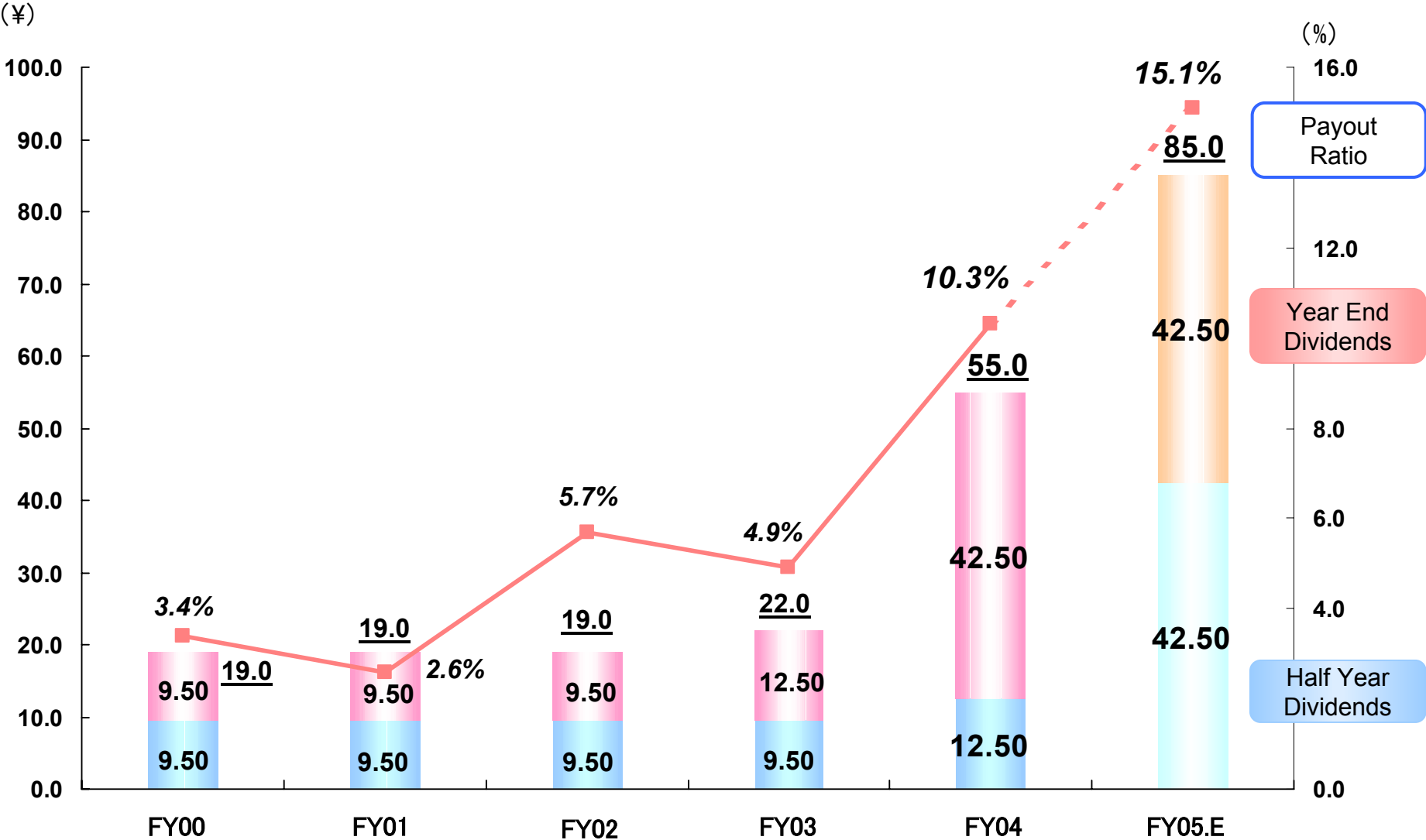
# Capital Expenditures



# ROE・ROA



# Dividends / Payout Ratio



# Balance Sheets (Assets)



(Unit: ¥million)

	End of FY04	End of FY03	Increase/ Decrease
<b>&lt; Assets &gt;</b>			
<b>Current Assets</b>	<b>530,121</b>	<b>519,996</b>	<b>10,125</b>
Cash and Time Deposits	307,319	310,054	-2,735
Notes and Accounts Receivable - Trade	92,508	84,350	8,158
Securities	38,681	47,960	-9,279
Inventories	61,493	52,487	9,006
Prepaid Pension Cost	4,356	4,752	-396
Deferred Tax Assets	12,425	14,159	-1,734
Refundable Income Taxes	3,560	—	3,560
Others	10,279	6,820	3,459
Allowance for Doubtful Notes and Accounts	-502	-590	88

# Balance Sheets (Assets)



(Unit: ¥million)

	End of FY04	End of FY03	Increase/ Decrease
<b>&lt; Assets &gt;</b>			
<b>Fixed Assets</b>	<b>316,678</b>	<b>285,696</b>	<b>30,982</b>
<b>Property, Plant and Equipment</b>	<b>217,627</b>	<b>216,201</b>	<b>1,426</b>
Buildings and Structures	150,281	146,664	3,617
Machinery, Equipment and vehicles	328,069	314,428	13,641
Tools and Furniture	27,691	25,584	2,107
Land	53,968	52,537	1,431
Construction in Progress	23,592	17,779	5,813
Accumulated Depreciation	-365,976	-340,792	-25,184
<b>Intangible Fixed Assets</b>	<b>2,632</b>	<b>2,871</b>	<b>-239</b>
<b>Investments and Other Assets</b>	<b>96,419</b>	<b>66,623</b>	<b>29,796</b>
Investment Securities	89,084	57,355	31,729
Deferred Tax Assets	5,794	6,966	-1,172
Others	1,835	2,691	-856
Total Investments and Other Assets	-294	-389	95
<b>Total Assets</b>	<b>846,799</b>	<b>805,692</b>	<b>41,107</b>

# Balance Sheets (Liabilities)



(Unit: ¥million)

	End of FY04	End of FY03	Increase/ Decrease
<b>&lt; Liabilities &gt;</b>			
<b>Current Liabilities</b>	<b>88,319</b>	<b>83,681</b>	<b>4,638</b>
Notes and Accounts Payable - Trade	23,431	17,866	5,565
Other Accounts Payable	42,213	22,975	19,238
Accrued Income Taxes	10,400	28,732	-18,332
Deferred Tax Liabilities	381	747	-366
Others	11,892	13,359	-1,467
<b>Long-Term Liabilities</b>	<b>42,246</b>	<b>45,190</b>	<b>-2,944</b>
Deferred Tax Liabilities	32,857	26,253	6,604
Liability for Retirement Benefits	7,404	16,801	-9,397
Allowance for Directors' Retirement Benefits	1,983	2,135	-152
<b>Total Liabilities</b>	<b>130,566</b>	<b>128,871</b>	<b>1,695</b>

# Balance Sheets (Liabilities)



(Unit: ¥million)

	End of FY04	End of FY03	Increase/ Decrease
<b>&lt; Minority Interests &gt;</b>			
<b>Minority Interests</b>	<b>294</b>	<b>244</b>	<b>50</b>
<b>&lt; Shareholders' Equity &gt;</b>			
Common Stock	86,969	86,969	0
Capital Surplus	102,403	102,403	0
Retained Earnings	566,749	506,100	60,649
Net Unrealized Gain on Available-for-Sale Securities	2,673	709	1,964
Foreign Currency Translation Adjustments	-42,556	-19,362	-23,194
Treasury Stock-at Cost	-301	-243	-58
<b>Total Shareholders' Equity</b>	<b>715,938</b>	<b>676,577</b>	<b>39,361</b>
<b>Total Liabilities, Minority Interests and Shareholders' Equity</b>	<b>846,799</b>	<b>805,692</b>	<b>41,107</b>

# Statements of Income



(Unit: ¥million)

	FY04	FY03	Increase/ Decrease	(% change)
<b>Net Sales</b>	<b>355,630</b>	<b>350,281</b>	<b>5,349</b>	<b>+1.5</b>
Cost of Sales	194,856	185,795	9,061	+4.9
<b>Gross Profit</b> (Gross Profit Ratio)	<b>160,773</b> (45.2%)	<b>164,486</b> (47.0%)	<b>-3,713</b> (-1.8%)	<b>-2.3</b>
Selling, General, and Administrative Expenses	66,266	68,363	-2,097	-3.1
<b>Operating Income</b> (Operating Income Ratio)	<b>94,507</b> (26.6%)	<b>96,122</b> (27.4%)	<b>-1,615</b> (-0.8%)	<b>-1.7</b>
Non-Operating Income	4,058	4,649	-591	
Non-Operating Expenses	6,482	9,087	-2,605	
<b>Ordinary Income</b> (Ordinary Income Ratio)	<b>92,083</b> (25.9%)	<b>91,684</b> (26.2%)	<b>399</b> (-0.3%)	<b>+0.4</b>



# Statements of Income



(Unit: ¥million)

	FY04	FY03	Increase/ Decrease	(% change)
Extraordinary Gains	12,812	190	12,622	
Extraordinary Losses	3,826	1,399	2,427	
<b>Income before Income Taxes and Minority Interests</b>	<b>101,070</b>	<b>90,476</b>	<b>10,594</b>	
Income Taxes - Current	26,731	35,280	-8,549	
Income Taxes - Deferred	10,537	2,198	8,339	
Minority Interests(- Loss)	84	-6	90	
<b>Net Income</b> (Net Income Ratio)	<b>63,717</b> (17.9%)	<b>53,003</b> (15.1%)	<b>10,714</b> +2.8%	<b>+20.2</b>

