

May 10, 2023

ROHM Co.,Ltd.

ROHM Achieves Record Sales for Two Consecutive Years in FY2022

Investing a total of 510 billion yen in SiC business to increase production capacity by 35 times, aiming for sales of 270 billion yen in FY2027.

ROHM has announced its financial results for FY2022.

Further information is available here:

- [Financial Report | IR Library | Investor Relations | ROHM Semiconductor](#)
- [Materials for Financial Results Briefing | IR Library | Investor Relations | ROHM Semiconductor](#)

Summary

• **Record sales achieved for the second year in a row: Net sales of 507.8 billion yen in FY2022.**

Sales of automotive and industrial equipment, on which the company focuses, increased. In addition, foreign exchange also contributed to a 12.3% increase in sales over the previous year.

• **Operating profit increased 29.2% YoY to 92.3 billion yen**, benefiting from sales expansion as well as foreign exchange. The operating profit margin was 18.2% (up 2.4% YoY). Ordinary Profit and net Profit also increased substantially.

• **By Customer Nationality, outside of Japan sales ratio increased to 43%** (up 3% YoY) due to growth in Europe, Americas, and other overseas markets.

• **Sales by segment were up 14.6% for ICs and 12.8% for Discrete semiconductor devices.**

Profit margins drove growth, with ICs exceeding margin of 20%.

• **The outlook for FY2023 is 540 billion yen in sales**, a 6.3% increase over the previous year, due to steady growth in the automotive market.

• **Capital expenditures in FY2022 was a record-high 126.1 billion yen.**

Aggressive investments will continue to be made for mid- to long-term growth, with **160 billion yen planned for FY2023.**

• **Investments for growth over the five years of the Medium-Term management Plan (FY2021-FY2025) has also been increased to a total of 600 billion yen.**

Financial Results for FY2022 (VS. Revised Plan and YoY)



	FY2022 Results	FY2022 Revised Plan	VS. Revised Plan	FY2021 Results	YoY
Net Sales	507.8	520.0	-2.3%	452.1	+12.3%
Operating Profit	92.3	90.0	+2.6%	71.4	+29.2%
(Ratio)	(18.2%)	(17.3%)	-	(15.8%)	-
Ordinary Profit	109.5	105.0	+4.3%	82.5	+32.7%
(Ratio)	(21.6%)	(20.2%)	-	(18.3%)	-
Net Profit	80.3	80.0	+0.5%	66.8	+20.3%
(Ratio)	(15.8%)	(15.4%)	-	(14.8%)	-
EBITDA	148.4	148.5	-0.0%	113.5	+30.8%
(Ratio)	(29.2%)	(28.6%)	-	(25.1%)	-

Average Exchange Rate (¥/US\$) (¥134.95)

(¥134.17)

(¥112.86)

End of Term Rate (¥/US\$) (¥133.53)

(¥135.00)

(¥122.39)

Plan for FY2022 by Segments (YoY)



(¥billion)

		FY2022 Results	FY2021 Results	Difference in Amount	Difference in %
ICs	Sales	233.7	203.8	+29.9	+14.6%
	Segment Profit	48.1	32.9	+15.2	+46.0%
	(Ratio)	(20.6%)	(16.2%)	-	-
Discrete Semiconductor Devices	Sales	212.2	188.0	+24.2	+12.8%
	Segment Profit	34.5	32.7	+1.8	+5.4%
	(Ratio)	(16.3%)	(17.4%)	-	-
Modules	Sales	34.3	32.8	+1.5	+4.5%
	Segment Profit	4.2	4.4	-0.2	-3.6%
	(Ratio)	(12.5%)	(13.5%)	-	-
Others	Sales	27.6	27.2	+0.4	+1.1%
	Segment Profit	5.0	5.0	+0.0	+1.4%
	(Ratio)	(18.4%)	(18.4%)	-	-

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Plan for FY2023 (YoY)



(¥billion)

	FY2023 Plan	FY2022 Result	Difference in Amount	Difference in %
Net Sales	540.0	507.8	+32.2	+6.3%
Operating Profit	75.0	92.3	-17.3	-18.8%
(Ratio)	(13.9%)	(18.2%)	-	-
Ordinary Profit	87.0	109.5	-22.5	-20.6%
(Ratio)	(16.1%)	(21.6%)	-	-
Net Profit	70.0	80.3	-10.3	-12.9%
(Ratio)	(13.0%)	(15.8%)	-	-
EBITDA	159.0	148.4	+10.6	+7.1%
(Ratio)	(29.4%)	(29.2%)	-	-

Average Exchange Rate (¥/US\$) (¥130.27) (¥134.95)

End of Term Rate (¥/US\$) (¥130.00) (¥133.53)

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The following information has been updated for the SiC business, which is our focus.

- Revised SiC business sales target for FY2025: 130 billion yen (previously 110 billion yen), aiming for 270 billion yen in FY2027.
- The three-year pipeline (revenue-generating opportunities for FY2025-FY2027 cumulative total) expanded to 1.78 trillion yen.
- Aggressive capital investments will continue to be made for mid- to long-term growth: **Cumulative investment of 510 billion yen (FY2021-FY2027)**. As a result, production capacity in FY2030 is expected to increase 35 times (compared to FY2021)

